

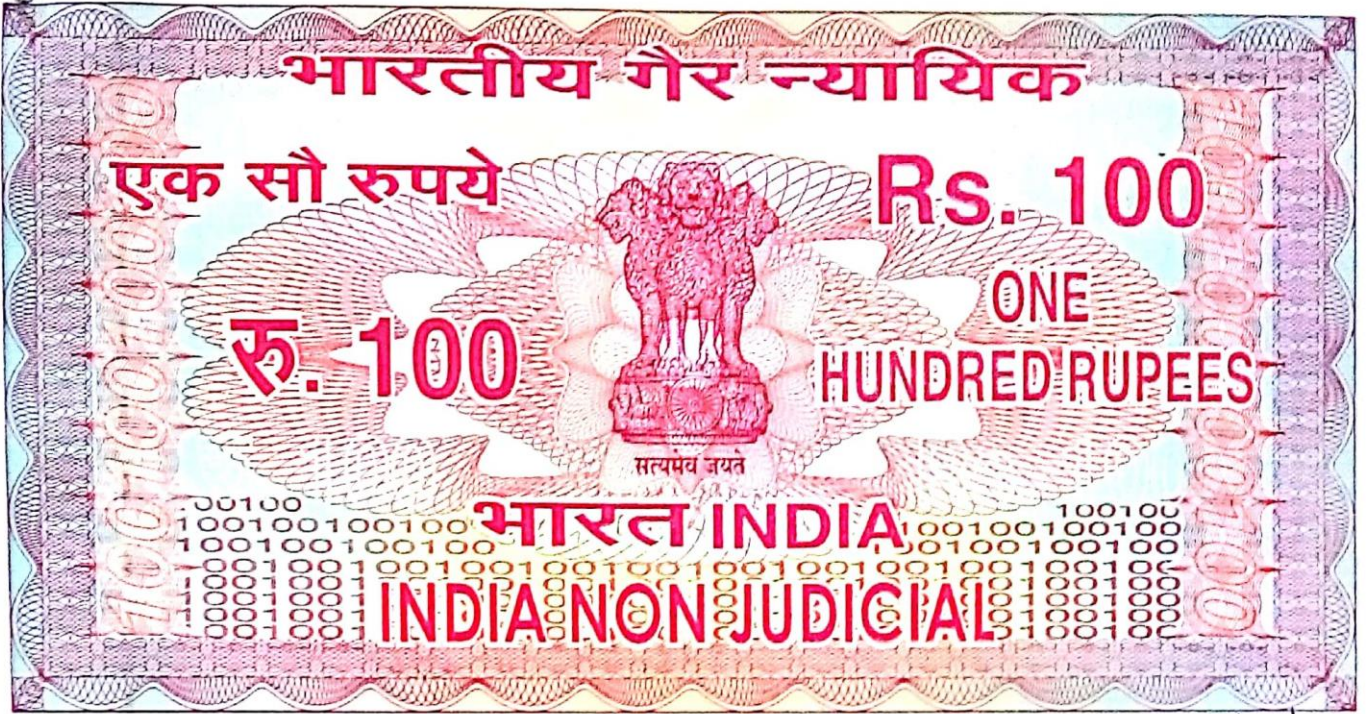
3. Research, Innovations and Extension

3.5:Consultancy

3.5.1. Revenue generated from consultancy and corporate training during the last five years.

3.5.1.1.Total Amount generated from consultancy and corporate training year wise during last five years (INR in lakhs)

3.5.1.1.3. Letter from the beneficiary of the consultancy along with details of the consultancy fee



తెలంగాణ తెలంగాణ TELANGANA

S.No: 6280 Date: 15 NOV 2019

Sold to: K. Krishna Rao

S/o, D/o, W/o, Nam Chandu Rao

For Whom: Stanley College of Engg. & Tech for Women, Hyd -
CONSULTANCY AGREEMENT

V. Phatouran
W 016789
VASEEMA KHATOON
SL No: 16-07-25 of 2013 i Ren. No: 16-07-012/2019
Gruhakalpa, A.P. Housing Board,
Nampally, Hyderabad-500001, T.S.
Cell: 9700784500.

This Consultancy Agreement is made and entered into on 16th Nov 2019 by and between SMARTBRIDGE EDUCATIONAL SERVICES PRIVATE LIMITED with its principal place of business located at 2nd floor, Plot No 132, Bapuji Nagar, Habsiguda, Main Road, above DCB bank, Nacharam, Hyderabad, 500076, (hereinafter referred to as SMARTBRIDGE or COMAPNY and Party of the First Part.)

And

The team of researchers in the domain of Artificial Intelligence

Principal Investigator

Ms. P R Anisha
Assistant Professor
Department of CSE
Stanley College of Engineering & Technology for Women, Hyderabad


SMARTBRIDGE


STANLEY

Co-Investigators

Dr. C Kishor Kumar Reddy
Associate Professor
Department of CSE
Stanley College of Engineering & Technology for Women, Hyderabad

Dr B V Ramana Murthy
Professor & HOD
Department of CSE
Stanley College of Engineering & Technology for Women, Hyderabad

Mr. Rajashekar Shastry
Assistant Professor
Department of CSE
Stanley College of Engineering & Technology for Women, Hyderabad

(hereinafter referred to as STANLEY or CONSULTANTS and Party of the Second Part.)

WHEREAS, the SMARTBRIDGE is in the business of design, development, manufacturing and supplying of Internet of Things(IoT) & Artificial Intelligence(AI) based solutions & products.

WHEREAS, the researchers from STANLEY have expertise in the area of building solution with Artificial Intelligence & Internet of Things followed with R&D in various engineering disciplines such as Electronics and Communication ,Mechanical Engineering ,Computer Science, Biotechnology, etc.

WHEREAS, the SMARTBRIDGE desires to engage the STANLEY to provide certain services in the area of STANLEY's expertise and the STANLEY is willing to provide such services to the SMARTBRIDGE;

NOW, THEREFORE, the Parties hereby agree as follows:

ENGAGEMENT AND SERVICES

Engagement

SMARTBRIDGE hereby engages STANLEY to provide and perform the services set forth in Appendix A attached hereto (the "Services"), and the STANLEY hereby accepts the engagement.

Standard of Services.

All Services to be provided by STANLEY shall be performed with promptness and diligence in a workmanlike manner and at a level of proficiency to be expected of a consultant with

SMARTBRIDGE



STANLEY



the background and experience that STANLEY has projected. SMARTBRIDGE shall provide such access to its information, property and personnel as may be reasonably required in order to permit STANLEY to perform the Services.

Tools, Instruments and Equipment.

STANLEY will utilize its own facilities such as tools, instruments and equipment and place of performing the Services, unless otherwise agreed between the Parties. However SMARTBRIDGE can be requested to provide proprietary and licensed software/hardware access for speedy completion of the Services.

Representation and Warranty.

STANLEY represents and warrants to the SMARTBRIDGE that it is under no contractual or other restrictions or obligations which are inconsistent with the execution of this Agreement or which will interfere with the performance of the Services.

CONSULTANCY PERIOD

Commencement

This Agreement shall commence on the Effective Date and shall remain in effect until the completion of the Services.

Termination

This Agreement may be terminated by either party with 30 day notice in writing, if there is any breach in the terms of the Agreement, NDA, unsatisfactory performance of the Second party ie. STANLEY or failure on the part of the First party i.e. SMARTBRIDGE to honour the stipulated conditions, timely payments, facilities to be provided etc. or any sort of inconvenience caused to the second party for smooth extension of their agreed consultancy service. The payment for the period of service rendered in the month shall be settled ,without having any dues to the Second party kept in pending

Effect of Termination

Upon the effective date of termination of this Agreement, all legal obligations, rights and duties arising out of this Agreement shall terminate except for such legal obligations, rights and duties as shall have accrued prior to the effective date of termination and except as otherwise exclusively expressed in this Agreement.



SMARTBRIDGE



STANLEY

CONSULTANCY FEE AND EXPENSES

Consultancy Fee

In consideration of the services to be rendered hereunder, the Company shall pay consultant a consultancy fee of **INR 4,45,000 (Four Lakh Forty Five Thousand Rupees)** for the Services provided, which is inclusive of all expenses like hardware procurement, travel, software tools and applicable taxes.

Expenses

Consultant shall be entitled to reimbursement for all pre-approved expenses reasonably incurred in the performance of the Services, upon submission and approval of written statements and receipts. All the expenses are covered in the Consultancy fee mentioned.

Payment

The payment shall be made by the SMARTBRIDGE for the work scope agreed which is divided into three phases of Services as specified in Appendix A. Upon completion of each phase of the work product the company shall release the agreed payment as mentioned in the Appendix A. All such payment requests shall be due and payable within fifteen (15) working days after receipt thereof by the Company.

Force Majeure

Either Party shall be excused from any delay or failure in performance required hereunder if caused by reason of any occurrence or contingency beyond its reasonable control, including, but not limited to, acts of God, acts of war, fire, insurrection, strikes, lock-outs or other serious labor disputes, riots, earthquakes, floods, explosions or other acts of nature. The obligations and rights of the Party so excused shall be extended on a day-to-day basis for the time period equal to the period of such excusable interruption. When such events have abated, the Parties' respective obligations hereunder shall resume. If the event of the interruption of the excused Party's obligations continues for a period in excess of 30 calendar days, either Party shall have the right to terminate this Agreement upon 10 calendar days' prior written notice to the other Party.

Assignment

The Services to be performed by Consultant hereunder are personal in nature, and Company has engaged Consultant as a result of Consultant's expertise relating to such Services. Consultant, therefore, agrees that it will not assign, sell, transfer, delegate or otherwise dispose of this Agreement or any right, duty or obligation under this Agreement without the Company's prior written consent. Nothing in this Agreement shall prevent the assignment by the Company of this Agreement or any right, duty or obligation hereunder to any third party.



SMARTBRIDGE



STANLEY

GOVERNING LAW AND DISPUTE RESOLUTION

Disputes under this agreement shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.

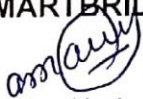
GENERAL

This Agreement may not be modified other than by a written instrument executed by duly authorized representatives of the Parties. Should any provision of this Agreement be held by a court of competent jurisdiction to be illegal, invalid or unenforceable, such provision may be modified by such court in compliance with the law giving effect to the intent of the Parties and enforced as modified. All other terms and conditions of this Agreement shall remain in full force and effect and shall be construed in accordance with the modified provision.

Further, this Agreement to be read with the detailed and mutually agreed conditions laid down in the Confidentiality and Non-Disclosure Agreement, appended and to be entered between the parties, the conditions of which binding upon both the parties.

IN WITNESS WHEREOF, and intending to be legally bound, the Parties have duly executed this Agreement by their authorized representatives as of the date first written above.

For SMARTBRIDGE



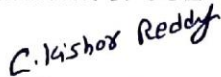
Amarendra Katkam
Founder & CEO
SmartBridge Educational Services Pvt. Ltd.



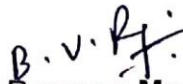
For STANLEY



Ms. P R Anisha
Assistant Professor
Department of CSE



Dr. C Kishor Kumar Reddy
Associate Professor
Department of CSE



Dr B V Ramana Murthy
Professor & HOD
Department of CSE



Mr. Rajashekhar Sastry
Assistant Professor
Department of CSE

SMARTBRIDGE



STANLEY

APPENDIX - A

PROJECT SCOPE & SERVICES

Project Title:

Development of algorithm & edge device for detection of Vehicle Tyre Failure & Prediction of life expectancy based on Image processing

Project Description:

In this project the consultant need to develop a light weight neural network based algorithm to process the tyre surface images captured by a hand held portable device. The algorithm shall be developed as a python package to which can give high performance in EDGE level deployment with GPU based processing.

The algorithm shall have following sub modules

- a. Tyre Surface Detection
- b. Tyre Wear Estimation
- c. Tyre Health Index Estimation
- d. Mileage Economics Report Generation
- e. Graphical Display Drivers

The consultant shall also build the necessary dataset to build the classification models.

Requirements:

- a. Algorithm shall be supplied as a python package with sub modules for each functionality along with mathematical equations.
- b. Classification algorithms shall be based on Convolutional Neural Networks (CNN) built using latest stable package of Tensorflow on GPU platform
- c. The dataset built shall be built specific to various tyre models (e.g. Bridgestone, MRF, etc.)
- d. The Model shall give atleast 95% accuracy on random test data provided by the Company on EDGE Platform like NVIDIA Jetson TX2 Platforms.



HARDWARE PROCUREMENT / SUPPLY

The consultant shall use following hardware to build / deploy the models

- a. NVIDIA Jetson TX2 (or)
- b. IBM Power Systems or any Cloud Based Infrastructure

The hardware will be supplied to consultant on returnable basis at the end of the project the consultant shall return the hardware to the company.

DELIVERY SCHEDULE & PAYMENT TERMS:

The consultant shall deliver the project as per the delivery schedule mentioned in the table and he will be paid based on the milestones against the invoice:

Milestone	Delivery Schedule, (From signing of Agreement)	Payment, % of Total Project Cost*
Collection of Tyre Dataset (atleast 3 Models)	30 Days	75%
Development of Pre-processing Algorithm	30 Days	
Development of Tyre Surface Classification & Wearout Estimation	60 Days	
Development of Deep Learning Models for Tyre Health Index Estimator	60 Days	
Development of Script for Mileage Economics	30 Days	
Code Integration & Testing, Optimization	30 Days	
Final Integration & Testing on Specified Hardware	30 Days	25%
Final Acceptance & Handover	60 Days	

DEVELOPMENT TEAM & DATA PRIVACY:

- a) The consultant shall identify the best team with a project manager for working on above scope with prior declaration of their names & experience to Company. The consultant shall execute an NDA document with team members and same shall be submitted to Company.



SMARTBRIDGE



STANLEY

PURCHASE ORDER

Name and Address of the Supplier: M/s. Stanley College of Engineering & Technology for Women Chapel Road, Abids, Hyderabad - 500 001	P.O No. Date	TSPL/18-19/01 10-10-2018
--	-----------------	-----------------------------

S.No	Name of the Item	Description	QTY	Unit Rate	Gst Amount @18%	Total Amount Inclusive of TAX
1	RF Prototyping Design	The Prototype system has RF transceiver of 70 MHz to 6 GHz. RF Communication between two nodes using FPGA and software defined radio board, the code designed in high performance system with MATLAB / System Vue will be proted on FPGA through FPGA Compiling tool from which the data will be communicated through RF transceiver channel. The system also consists of Analog input and output Interface for reat time simulation of signal processing algorithms	01	10,00,000.00	1,80,000.00	11,80,000.00

Amount: Rupees Eleven Lakhs Eighty Thousand Only **Total Before GST** 10,00,000.00

TERMS & CONDITIONS **GST@18%** 1,80,000.00

Payment : Against Delivery **Grand Total** 11,80,000.00
Delivery : 4-6 Weeks from the date of P.O
Tax : Included @ 18% shall be paid by us to the Govt.

Payment Mode: Through DD/Cheque or Wire Transfer NEFT/RTGS
Specifications: Since it's a Design development Project specifications can be amended with mutual consent based on the progress of project.

Stanley

 Authorised Signatory & Stamp

Satya Koundal

PRINCIPAL
STANLEY COLLEGE OF ENGINEERING AND TECHNOLOGY FOR WOMEN (AUTONOMOUS)
 12-1-2/3, (In) near Colony, Opp. P.M.R Convention, Nagole, Bandlaguda Main Road, Hyderabad - 500082
 Chapel Road, Abids, Hyderabad, Telangana
 ☎ 040 24228229 🌐 www.techfluent.in 📧 sales@techfluent.in



- ◆ Beacons
- ◆ Dataloggers
- ◆ Embedded
- ◆ RF Design

bsule

Accounts Officer
 Stanley College of Engr. & Tech. for Women (Autonomous)



తెలంగాణ తెలంగాణ TELANGANA

S.No: 4533 Date: 17/08/2019

Sold to: K. Krishna Rao

S/o, D/o, W/o, K. Ramachander Rao

For Whom: Stanley college of Engg. & Tech. for women, Hyd.

V. Khatoon
U 908178

VASEEMA KHATOON

SOL. No: 15-07-25 of 2013/1 Ren. No: 16-07-015/2019
Gruhakalpa, A.P. Housing Board,
Nampally, Hyderabad-500001, T.S.
Cell: 9700784500.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) having an Effective Date of August 17, 2019 is entered into by and between Sapala Organics Private Limited, a company incorporated in India and having its registered office located at Plot Nos. 146B & 147, IDA Mallapur, Phase-II, Hyderabad-500076, Telangana State, India.(hereinafter referred to as "SAPALA") AND Stanley College of Engineering and Technology for Women an engineering college approved by AICTE & affiliated to Osmania University also Accredited by NBA & 'A' Grade by NAAC . located at H. No. 5-78 to 82, B-1-80 & 5-9-81, Chapel Road, Fateh Maidan, Abids, Hyderabad, Telangana 500001 (hereinafter referred to as "STANLEY").

SAPALA is a Research based organization which provides services to its clients in the field of Chemistry and allied areas covering contract research, discovery services, analytical services etc. With the objective of providing better services to its clients and streamlining its activities, SAPALA has made elaborate plans to upgrade their systems and also implement international quality standards for validation & compliance.

WHEREAS, STANLEY is an established institution of professional education in the area of engineering & technology with strong track-record of providing quality technical education and also providing Practical Industry based Solutions as part of its Academia-Industry Programme whereby Graduating Students under the supervision of their faculty participate in industry projects wherein they identify real-time problems faced by industry and offer cost-effective solutions. In pursuance thereof, the Electronics & Communication Engineering Department

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of Stanley has been invited to visit SAPALA to carry out investigation and evaluation of the various electrical and electronic devices installed at SAPALA and recommend and implement appropriate remedial measures in close collaboration with SAPALA maintenance team during the term of this MOU.

In consideration of this MOU and the covenants and conditions contained herein, and other valuable and sufficient consideration, the adequacy of which is hereby acknowledged, the parties to this MOU agree as follows:

1. **Term :**
The Term of this MOU is strictly for the period commencing from August 17, 2019 to December 31, 2019.
 2. **Terms of Reference :**
The Academia-Industry Programme conducted by the STANLEY at SAPALA is subject to the following terms:
 1. STANLEY shall constitute a team of final year students and a faculty member who shall collaborate with the SAPALA maintenance team for a period of 3 months starting from August 17, 2019 to October 31, 2019.
 2. At the end of 3 months, STANLEY shall submit to SAPALA a detailed evaluation report along with a Time-bound proposal for implementation of suggested remedial measures which include, servicing and validation of key device circuits, upgradation of hardware components, updation of firmware and installation & configuration of device software to meet the requirements of 21CFR compliance.
 3. Upon acceptance of the proposal, SAPALA shall pay to STANLEY an amount of Rs. 15,00,000 towards consultancy & implementation fees. Thereupon STANLEY shall implement such System Upgradation to the satisfaction of the SAPALA Maintenance team on or before December 2019.
 4. The team from STANLEY shall be visiting SAPALA premises as independent external consultants & rendering their services under direct supervision of SAPALA management and as such, do not have any rights to employment at SAPALA nor can they make any claims against SAPALA.
 3. **Confidentiality and non-disclosure :**
Both the parties agree to keep the terms of this MOU Confidential and not disclose the same to third parties.
 4. **Governing Law & Arbitration :**
 - 4.1 This MOU shall be construed and governed in accordance with the laws of India, with jurisdiction of the courts located in Hyderabad.
 - 4.2 Any controversy, claim or dispute arising out of relating to this MOU or the performance of either Party hereunder shall be settled by binding arbitration in Japan conducted by a mutually appointed Arbitrator.
 - 4.3 Notwithstanding the aforesaid Clause 4.2, the Parties shall use their best efforts to amicably settle such controversy, claim or dispute through direct negotiation before applying for arbitration in accordance with Clause 4.2 above.
- Both parties cause this MOU to be Signed & Executed on the date mentioned herein below :

For Sapala Organics Private Limited :

Name : *P. Y. Reddy*
Title : President / CEO
Date : August 17, 2019



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For Stanley College of Engg. & Tech. for Women :

Name : *Dr. Satya Prasad Lanka*
Principal
Date : August 17, 2019

PRINCIPAL
Stanley College of Engg. & Tech for Women
Chapel Road, Abids, Hyderabad-500015.

Page 2 of 2

Stanley College of Engg. & Tech for Women 19-20 A
Chapel Road, Abids,
Hyderabad

Sapala Organics Pvt Ltd
Ledger Account

1-Apr-2019 to 31-Mar-2020

Date	Particulars	Vch Type	Vch No.	Debit	Page 1 Credit
10-10-2019	Dr Methodist Church In India (Mumbai)	Journal	222		
	Cr ECE Department Project	Journal	223	10,00,000.00	1,00,000.00
11-10-2019	Dr SBI - 62079191810	Receipt	166		9,00,000.00
20-10-2019	Dr Methodist Church In India (Mumbai)	Journal	231		1,50,000.00
20-11-2019	Cr ECE Department Project	Journal	271	15,00,000.00	
21-11-2019	Dr SBI - 62079191810	Receipt	202		13,50,000.00
				25,00,000.00	25,00,000.00

Chaitanya Prasad

PRINCIPAL

**STANLEY COLLEGE OF ENGINEERING AND
TECHNOLOGY FOR WOMEN (AUTONOMOUS)**
Chapel Road, Abids, Hyderabad, Telangana.

Dr. S. S. S. S.
Accounts Officer
Stanley College of Engg. & Tech. for Women (Autonomous)
Chapel Road, Abids, Hyderabad-1, T.S.



SOLIDPRO ENGINEERING SUPPORT PRIVATE LIMITED

Corp Off: 4th Floor, "SAI KRUPA" Building,
No.: 30A, (South Phase),
Thiru-Vi-Ka Industrial Estate,
Guindy, Chennai - 600 032.

Date: 19-07-2022

To:

Dr. Nagasekhara Reddy Naguru,
Associate Professor,
Head of the Department,
Department of EEE,
Stanley College of Engineering and Technology for Women,
Hyderabad, Telangana, India – 500001.
Email: hodeee@stanley.edu.in
Mobile: +917386345352.

Re: Invitation of Expression of Interest and Request for Information – Converter and controller selection/design for SolidPro' S Prototype and its load testing.

We (Solidpro Engineering Support Pvt. Ltd.) are a start-up focused on engineering services. We have developed a prototype of smart electric drive for our upcoming industrial product line. We are looking for an academic consultant to select/suggest a converter and controller from the open market. Further, the converter and controller need to be studied for different aspects such as loading, switching, operation capabilities, and so on. This consultation project is expected to be completed within six months with interim report due in 45 days from the date of acceptance. If you are interested in undertaking the consultancy project, kindly provide the information and documents to proceed further.

Thank you

For SolidPro Engineering Support Pvt Ltd


Authorised Signatory





STANLEY COLLEGE OF ENGINEERING & TECHNOLOGY FOR WOMEN (AUTONOMOUS)

(Approved by AICTE & Affiliated to Osmania University, Accredited by NBA & NAAC 'A' Grade)

Estd - 2008

Date: 23.07.2022

Invoice No: STLW/FY 2022-23/ 2535

TAX INVOICE

To,


Solidpro Engineering Support Pvt Limited,
Chennai – 600032

GST No: 33ABECS0775J1Z8


Sr. No.	Details	Amount in INR	
1.	Design and Basic Testing of Power Converter and Controller		
Total Amount in Words: Two Lakhs Fifty Nine Thousand Six Hundred Rupees Only		Total	220000
		IGST 18%	39600
		Grand total =	259600
<ul style="list-style-type: none"> • Payment is to be made in the name of "STANLEY COLLEGE OF ENGG. & TECH. FOR WOMEN" • Subject to Hyderabad Jurisdiction only 			

1.	Detail of Account	STANLEY COLLEGE OF ENGINEERING & TECHNOLOGY FOR WOMEN State Bank of India (SBI), Branch: Gunfoundry, Abids, Hyderabad, Telangana Current A/C No. 62079191810 IFSC Code: SBIN0020066 MICR Code: 500002317 Branch Code: 0020066
2.	PAN No:-	AAATT5754E
3.	GST NO.:	27AAATT5754EE

Declaration: We declare that this invoice shows the actual price and details true and correct.


Accounts
STANLEY, HYDERABAD
Accounts Officer
Stanley College of Engg & Tech. For Women
Chapel Road, Abids, Hyderabad-T.S.




Dr. Satya Prasad Lanka
PRINCIPAL,
STANLEY, HYDERABAD

PRINCIPAL
STANLEY COLLEGE OF ENGINEERING AND
TECHNOLOGY FOR WOMEN (AUTONOMOUS)
Chapel Road, Abids, Hyderabad, Telangana.



తెలంగాణ తేలంగానా TELANGANA

S.No: 4532 Date: 17/08/2019

Sold to: K. Krishna Rao

S/o, D/o, W/o., K. Ranchander Rao

For Whom: Stanley College of Engg. & Tech. for Women, Hyd.

V. Khatoon
U 908177

VASEEMA KHATOON

SVL No: 16-07-25 of 2013 Reg. No: 16-07-010/2013

Gruhakalpa, A.P. Housing Board,

Nampally, Hyderabad-500001, T.S.

Cell: 9700784500.

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Page 1 of 2

remedial measures in close collaboration with SAPALA operations and accounts team during the term of this MOU.

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2. At the end of 3 months, STANLEY shall submit to SAPALA a detailed evaluation report along with a Time-bound proposal for implementation of suggested remedial measures which include making suggested changes in the data structures used for capturing business data, recommend alternate means of capturing such data, development of models of Management Information Systems and / or Decision Support Systems suitable to SAPALA, recommendation of Reporting Templates & reconfiguration of the E.R.P. Systems.

3. Upon acceptance of the proposal, SAPALA shall pay to STANLEY an amount of Rs. 10,00,000 towards consultancy & implementation fees. Thereupon STANLEY shall implement such System Upgradation to the satisfaction of the SAPALA operations & accounts team on or before December 2019.

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For Sapala Organics Private Limited :

Name : Dr. P. Y. Reddy
Title : President / CEO
Date : August 17, 2019

For Stanley College of Engg. & Tech. for Women :

Name : Dr. Satya Prasad Lanka
Principal
Date : August 17, 2019

PRINCIPAL

Stanley College of Engg. & Tech for Women
Chapel Road, Abids, Hyderabad-T.S. Page 2 of 2

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