



भारतीय प्रौद्योगिकी संस्थान मुंबई  
पवई, मुंबई - 400 076, भारत

**Indian Institute of Technology Bombay**  
Powai, Mumbai - 400 076 India

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IIT Bombay

AGREEMENT BETWEEN  
STANLEY COLLEGE OF ENGINEERING AND TECHNOLOGY FOR WOMEN (STLW)  
HYDERABAD, TELANGANA STATE  
AND  
SPOKEN TUTORIAL (ST), IIT BOMBAY

We are happy to announce that Spoken Tutorial Project, IIT Bombay has decided to make Stanley College of Engineering and Technology for Women, Hyderabad, Telangana State as its Resource Centre. The status is being conferred upon the Institution to effectively implement the self learning based software training methodology to all the students / scholars / staff at its premises, in a time bound manner, with Institutional awareness activities and later spread awareness of the project as a role-model for other Colleges under its affiliating University, later in various educational Institutions across India.

The project is a part of the National Mission on Education through ICT (NMEICT), MHRD, Govt. of India, to spread IT Literacy all over India. We are offering an award winning MOOCS, the Audio-Video teaching tool, 'Spoken Tutorial', which is used to teach a variety of Software. These provide Software Skills with both employment focus and academic focus.

*We are ready to support Stanley College of Engineering and Technology for Women in its efforts to train the student / scholars / staff on General Computer Skills, Programming and Scripting languages / Software and specialised IT tools. The course and the training will be offered FREE OF COST to all.*

Specific activities will be -

IIT Bombay Side:-

- The Spoken Tutorial team at IIT Bombay will work with Faculty Coordinators to arrange the training programme for the Student / Staff of Stanley College of Engineering and

Technology for Women.

- The team will publicise any event organised by the College related to this training on our website.
- Provide the know-how and course content which includes online material, instruction sheets and other training documents to the College at free of cost.
- Issue certificates from Spoken Tutorial, IIT Bombay for courses learned.
- Provide the promotional material like posters, brochures, leaflets, banners etc., to Stanley College of Engineering and Technology for Women College (if possible – when required).

As a partner - Stanley College of Engineering and Technology for Women will:

- Identify and appoint a Coordinator for Stanley College of Engineering and Technology for Women College who in-turn will identify and appoint departmental Coordinators and update the periodical progress to the ST Team IIT Bombay.
- Upload this signed RC agreement letter on the (prominent space) of the website and mention therein, the project implementation related details.
- Motivate and guide all the departments the Students to take the training from this Academic year (2016-2017) as mandated or suggested by ST-Team IIT Bombay and continue thereon. Course offerings can be decided by Stanley College of Engineering and Technology for Women College.
- Motivate and guide technically other Engineering Affiliates of Osmania University and other Educational Institutions (as and when required) in Hyderabad and nearby Districts for successful implementation of the Spoken Tutorial Training sessions.
- Collaboration is made with the Stanley College of Engineering and Technology for Women with the unique objective of enabling the students in campus to get empowered

with IT Literacy / computer competency. Hence, administrative staff / non-academic staff also may be provided a chance to avail the training.

- Explore the possibilities for Spoken Tutorial, based Software courses to be offered as stand alone/ add on courses to students who don't have proper exposure towards learning computers.
- Explore possibilities for including Spoken Tutorial courses inside the curriculum either as reference or with credits where-ever possible.
- Create and conduct Spoken Tutorial FOSS club activities and submit to us (ST team IIT Bombay) the periodical (monthly) report.
- Encourage / motivate other Women Colleges present in and around Hyderabad Educational region, thereafter in the rest of Telangana State.


Note:- This agreement is subject to change from time to time on mutual understanding.

If you are in acceptance with the above mentioned points, please sign and send us the scan at the earliest. We are here to support you with sustained interaction.

*For and On behalf of the*  
Stanley College of Engineering and Technology  
for Women, Hyderabad



Mr. K. Krishna Rao  
Correspondent

 Stanley College of Engg. & Tech. For Women

Date: July 26, 2016

Place: Hyderabad.



*For and On behalf of*  
Spoken Tutorial,  
Indian Institute of Technology Bombay



Mohamed Kasim Khan  
Coordinator - Training  
Spoken Tutorial Project, IIT Bombay

Date: July 26, 2016

Place: Hyderabad.



**Memorandum of understanding (“MOU”)**

**Between**

**Stanley College of Engineering and Technology for Women**

**&**

**9toppiks Internet Services Pvt. Ltd**

**For Khelo Campus Platform and Student Engagement**



**India's First Student platform for Careerainment**

## Memorandum of Understanding

This Memorandum of Understanding (hereinafter called the "MOU") is entered and executed as on 9<sup>th</sup> January 2021 between. **9toppiks Internet Services Pvt. Ltd**, having its office at 13, Sy No. 1009, Flat No. 60206, Second Floor, Maple Block, Indu Phase-13, Fortune Fields, Kukatpally Housing Board Colony, Kukatpally, Hyderabad, Telangana - 500085 (hereinafter called the "Company") and Stanley College of Engineering and Technology for Women situated Chapel Road, Abids, Hyderabad hereinafter called the "Institution".

Institution and Company are here in after collectively referred to as "Parties" and individually referred to as "Party".

### 1. Introduction:

9toppiks Internet Services Pvt. Ltd is exclusively owning the brand "Khelo" which is one of the India's fastest growing Digital Entertainment community. Khelo aspires to drive India's largest Electronic (e) - Campus Connect program to bridge the gap between corporate and colleges. To empower this vision, Khelo has launched "Khelo Campus Squad", an initiative that has the power to inspire young students.

The Institution has expressed its desire to launch Khelo Campus Squad in their Institution. Therefore, in consideration of the understanding herein above, both parties enter into this MOU with terms and conditions brought forth herein.

### 2. Objective:

This MOU aims ascertain the roles and responsibilities of the parties to provide an enriching digital campus experience and enhance students' learning and development opportunities under Khelo Campus Squad initiative.

### 3. General Terms of MOU:

- **Duration of MOU:** This MOU shall be effective from the date of execution and continue for a period of Two Years unless terminated by either party as per the provisions set forth hereinafter. The parties may extend the term of this MOU to any further duration as mutually agreed upon by both the parties. Any written Amendment or Addendum altering the term and/or conditions of this MOU must be reviewed and accepted in advance by both parties.
- **Terms of Use and Confidentiality:**  
The institution shall provide data concerning their students, such data shall be provided in the manner and form as specified by the designated representative from the Company. The data shall be used by the Company for designing programs, enhancing platform features, development and fostering brand alliances and any other purpose associated with the scope of this MOU. Each party agrees that it shall not, at any time, after executing the activities of this MOU, disclose any other information in relation to these activities or the affairs of business or method of carrying on the business of the other to any third-party without the consent of such disclosure from the other party to this MOU.

- **Termination of MOU:** The partnership covered by this MOU shall terminate upon completion of the agreed period. The agreement may also be terminated with a written one month notice from either side. In the event of non-compliance or breach by one of the parties of the obligations binding upon it, the other party may terminate the agreement with immediate effect.
- **Commercials:** There is no financial commitment agreed upon between the parties at the current stage. However, if there are any financial aspects that needs to be discussed and finalized for premium programs or any other services or deliverable between the parties then such term and conditions shall be determined in a separate Amendment, Addendum or Agreement, as necessary.

#### 4. Roles:

##### **Company's contribution:**

- Company shall provide an exclusive campus page on its platform for campus engagement.
- The Institution being a Khelo Campus Partner will enjoy various complementary and premium programs or collaborations offered by Khelo either on its own or in association with corporations or other institutions from time to time.
- Company will also put its maximum effort to guide and support the students for different internship programs and/or multiple placement opportunities.

##### **Institution's contribution:**

- Institution shall actively register their students on the Khelo platform.
- Institution shall nominate Faculty/Admin SPOC and Campus Ambassadors (Student Champions) who will lead the program throughout the year in coordination with the Khelo team. **Dr. P R Anisha, Associate Professor, Stanley College of Engineering and Technology for Women, shall act as the Single Point of Contact(SPOC) for Khelo Campus Squad for the current term.**
- Institution shall position Khelo as Campus Engagement partner for joint activities for mutual benefits.
- Institution shall showcase various opportunities available associated with Khelo platform to the students from time to time as mutually agreed upon.

#### 5. Non-Compete:

During the term of this MOU and two years thereafter Institution agrees not to provide or attempt to provide (or advise others of the opportunity to provide), directly or indirectly, any services to any Client to which the Institution or any of its employees or representative who may have been introduced. For the purpose of this paragraph the term "Client" includes any customers or clients of the Company to whom the Institution is introduced or becomes aware of, directly or indirectly due to the association with the Company under this MOU.

#### 6. Governing Law:

This MOU shall be governed by the laws of the Republic of India and shall be subject to the exclusive jurisdiction and venue for all legal proceedings relating to any disputes pertaining to this Agreement shall be in the Courts of Hyderabad, Telangana, India.

**7. Authorization:**

The signing of this MOU is not binding upon the parties. However, it implies that the signatories will strive to reach, to the best of their ability, the objectives stated in the MOU.

IN WITNESS WHEREOF, the parties hereto have caused this MOU to be executed as of the date first above written.

**Agreed:****9toppiks Internet Services Pvt. Ltd ("Company")**

By: B. Singh  
(Authorized Representative)

Name: DIVYA KUMAR  
(Printed or Typed)

Title: SENIOR MANAGER- HR BUSINESS RELATIONS

Date: 9th of January, 2021

**STANLEY COLLEGE OF ENGINEERING AND TECHNOLOGY FOR WOMEN**

By: Satyajit  
(Authorized Representative)

Name: KODALI KRISHNA RAO  
(Printed or Typed)

Title: SECRETARY AND CORRESPONDENT

Date: 9th of January, 2021

**Principal**  
**Stanley College of Engg. & Tech. For Women**  
Chapel Road, Abids, Hyderabad-01.  
College Code: 1606



K. RADHIKA  
SVL NO. 16/7/15-2010  
G-6, KUBERA TOWERS  
NARAYANAGUDA  
HYDERABAD - 500029  
LICENSE NO. 13/2012



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TELANGANA

## Memorandum of Understanding

30-December-2020

This Memorandum of Understanding is made and executed at Hyderabad on the 30<sup>th</sup> December, 2020. This MOU signifies a statement of intent for collaboration between.

M/s. Talentio Solutions India Pvt. Ltd., having corporate office address situated at 5<sup>th</sup> Floor, Mayfair Building, Sardar Patel Road, Begumpet, Hyderabad - 500 003 represented by Mr. Aijaz Khan. M/s. Talentio Solutions India Pvt. Ltd., a leading skills development & training company for the purpose up skilling of B.Tech students to make them employment ready, herein after called the FIRST PARTY

AND

Stanley College of Engineering & Technology for Women located at Abids, Hyderabad, Telangana 500001, is approved by AICTE, New Delhi and Govt. of A.P. & affiliated to Osmania University, Hyderabad represented by Mr. K. Krishna Rao, Correspondent herein after called as the SECOND PARTY.

### Terms & Conditions:

#### 1. Nature of Relationship

- This MOU is for collaboration between both parties for mutual benefit, for many purposes to enhance the quality of placements and technical skills for students of the college.
- This MOU shall be valid for the period as defined in 'Purpose/Scope of Collaboration'.
- Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.
- The second party shall provide all the necessary facilities and infrastructure required.

#### 2. Purpose / Scope of the Collaboration:

M/s. Talentio Solutions India Pvt. Ltd. i.e. First Party will undertake employability/ placement services for about 500 students of all branches of 3<sup>rd</sup> Year passing out in 2022 and about 500 students of all branches of 2<sup>nd</sup> Year passing out in 2023.

The service includes the self-learning platform, content, videos, instructor led programs, practice/ tests/ assessments on online platform as per the program listed.

Contd.....Page 2

*A. Khan*



**3. Mutual obligation**

- a) This Collaboration shall not be exclusive to both parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner to make any claim.
- b) Each party shall respect the others intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other.
- c) Both parties shall maintain confidentiality about any information, plans, discussions, strategies or any material which shall be deemed to be confidential and marked accordingly.

**4. Limitations and Warranties**

- a) Each party shall ensure that the other is not put to any liability for any actions of the one party.
- b) Each party represents that they have the full power and authority to enter into this MOU in general.

**5. General**

- a) Both parties will designate a representative from its side who will be the primary point of contact on behalf of that party.
- b) Any dispute under this MOU will be settled in Hyderabad through arbitration, if necessary.

In witness where both the parties have set their hands to this MOU on the 24<sup>th</sup> December, 2020 at Hyderabad and will be valid up to 31 December 2021.

**6. Program Details:**

For 2023, the following program will be delivered

Year	Module	# of Students	No. of Batches	Min Commitment of Students per Batch	Program Duration (Hours)
2 <sup>nd</sup>	Logic Building in C	500	3	166	30
2 <sup>nd</sup>	Foundation Aptitude and Coding	500	3	166	138

For 2022, the following program will be delivered

Year	Module	# of Students	No. of Batches	Min Commitment of Students per Batch	Program Duration (Hours)
3 <sup>rd</sup>	Foundation Technical	420	3	140	30
3 <sup>rd</sup>	Service Companies Foundation	180	1	180	155
3 <sup>rd</sup> & 4 <sup>th</sup>	Product Dev & Competitive Coding	120	1	120	249

*Adshau*

*[Signature]*

## 7. Payment Terms:

Total Cost of the program is Rs.30, 00,000 inclusive of all taxes.

The payment to be made as per the schedule below.

Payment Instalment	Total Amount in Rs.
30- Dec-20 (20% Advance)	600000
18-Jan-21	300000
01-Feb-21	300000
01-Mar-21	300000
01-Apr-21	300000
01-May-21	300000
01-Jun-21	300000
After Completion training Program or 01-Aug-21 whichever is later.	600000

### Incentive Plan for 2022 Batch

For incentivising higher package selections of 2022 Batch, additional incentive amount to be awarded to Talentio for every offer with an annual CTC of 6 Lac and above. For details refer to the table below.

Salary Package (CTC)	Incentive Amount Per Selection
> 6 Lacs	Rs. 5,000/-
> 10 Lacs	Rs. 20,000/-

If a trainee is selected for more than one organisation with > 6 lacs package incentive will be paid for one selection only.

The costing is done based on the minimum batch size (as per the table under Program Details, with the column name 'Min Commitment of Students per Batch'). Any reduction in batch size (online or offline) will change the overall cost of the program in any case it shall be same or less than the agreed total cost.

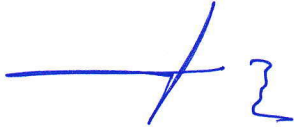
## 8. Termination of Contract:

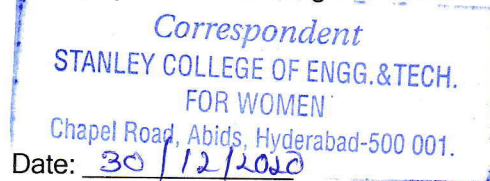
- This contract will be terminated based on the consensus of both parties with one months notice.

### AGREED AND ACCEPTED

  
Mr. Aijaz Khan  
Director  
Talentio Solutions India Pvt. Ltd.  
5<sup>th</sup>Floor, Mayfair Building,  
Sardar Patel Road, Begumpet  
Hyderabad 500003




  
Mr. K. Krishna Rao  
Correspondent  
Stanley College of Engineering &  
Technology for Women  
Abids, Hyderabad, Telangana-500001



Date: 30/12/2020

Date: 30/12/2020



W E   
H U B

Ideate. Implement. Inspire



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## LETTER OF INTENT

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WE HUB FOUNDATION<>STANLEY COLLEGE OF ENGINEERING AND TECHNOLOGY FOR WOMEN

**July 13, 2023**

**WE HUB FOUNDATION**

Dr. B.R. Ambedkar Open University T-SAT Network premises, Rd Number 45, Masthan Nagar,  
Jubilee Hills, Hyderabad, Telangana 500033

[ceo-wehub@telangana.gov.in](mailto:ceo-wehub@telangana.gov.in) | 9059264664



## Letter of Intent

This **Letter of Intent (LoI)** is entered on this date 13.07.2023 between **Stanley College of Engineering and Technology for Women** and **WE Hub Foundation**, an initiative of the Government of Telangana.

### Stanley College of Engineering & Technology for Women

Stanley College of Engineering and Technology for Women-a temple of learning was established in the year 2008 on a sprawling 6-acre campus at Chapel Road, Hyderabad. The college provides a serene and tranquil environment to the students, boosting their mental potential and preparing them in all aspects to face the cut-throat global competition with a smile on their face and emerge victorious. Stanley has been established with the support of The Methodist Church of India that has been gracious and instrumental in making the vision of an Engineering College on this campus a reality. The College is affiliated to the prestigious Osmania University, Hyderabad. It has been approved by AICTE, New Delhi & permitted by the Government of Telangana. It has been sanctioned seven UG courses - Computer Science & Engineering, Electronics and Communication Engineering, Electrical and Electronics Engineering, Information Technology, Computer Engineering, Artificial Intelligence and Data Science, Artificial Intelligence and Machine Learning and three PG courses M.Tech in CSE, M.E in Embedded systems and Masters Degree in Business Administration. Within 15 years of its establishment, Stanley has made rapid strides in its development. The UGC accorded the Autonomous Status for the institution in the year 2021 for a period of 10 years.

### WEHUB Foundation:

WE Hub (Women Entrepreneurs Hub) is India's first and only State led incubator to promote and foster Women Entrepreneurship. The goal of WEHUB is to promote and foster women entrepreneurship by way of Incubation, Access to government and building a collaborative ecosystem. Our work is primarily in the fields of providing access to technical, financial, government and policy support required to start-up, scale up and accelerate with global market access, to all women entrepreneurs in the country.

With a Multi-dimensional approach to cater to requirements of women across various socioeconomic sectors, WE HUB currently works with:

- **High Potential Women Entrepreneurs** from across Telangana and India who are in the Technology and Allied Sectors through the Incubation Program.



- **Aspiring and skilled Women Entrepreneurs** Across the Tier 2 and Tier 3 regions of Telangana through the collaboration with international aid and Development agencies and also create best practice models.
- **Young Entrepreneurs:** Motivating young girls and women to take up entrepreneurship through our collaborations with corporations.
- **Joint advocacy** to enable more Women in Leadership roles and Women in Boardrooms.

This Letter of Intent is entered into between **Stanley College of Engineering and Technology for Women** and **WEHUB**, with the intention of jointly working towards understanding & bettering the ecosystem for students and in identifying the challenges and best practices to support student ideas over a period of 12 months.

Stanley College of Engineering and Technology for Women and WEHUB have agreed to:

- 1) To work closely with the Institution to encourage girl students to develop an entrepreneurial mindset and conceptualise business ideas through ideathons, hackathons, expert talks, and tool support.
- 2) Create programs to support girl students with innovative ideas with the necessary technical and Proof of Concept (PoC) development support.
- 3) Support in providing sector specific knowledge transfer from relevant entrepreneurs through expert mentoring to co-create products created by student entrepreneurs.
- 4) Special recognition to the partnered institutions that will aid for various Institutional Rankings and Accreditations such as ARIIA, NBA, NAAC, etc.

Both **Stanley College of Engineering and Technology for Women** and **WEHUB** are committed to working together with a view to developing specific agreements on the points above. These agreements will provide logistic and management details appropriate to their successful operation. These agreements will fulfil the spirit and purpose of this letter of intent.

Both **Stanley College of Engineering and Technology for Women** and **WEHUB** are committed to engaging in good faith on the topics outlined in this letter of intent, it is understood that this letter of intent does not create any binding legal obligations on either party.

To execute the activities based on the topics mentioned above, **Stanley College of Engineering and Technology for Women** has paid a program fee of INR 1,20,000/- to WE HUB. A separate MoU is to be executed for defining the roles and responsibilities of both the parties.

Neither party can use the other party's logos and marks without such other party's prior written approval and subject to the terms of the owning party's trademark license terms and trademark usage guidelines. No public announcement of any kind shall be made by either party in connection with this letter of intent, without the prior written consent of the other party. Each use of a party's name or any press release mentioning the subject matter hereof or the respective other party shall be always subject to such party's prior written approval.



This letter of intent constitutes the complete and exclusive statement of the understanding between the parties, and all previous representations, discussions, and writings are merged in, and superseded by, this letter of intent. No verbal side- agreements exist.

Signatories

WE HUB Foundation

Mr. Shaik Mohammed Tajdar Ali Taj  
Head-Earlypreneurship,  
WEHUB Foundation  
13<sup>th</sup> July 2023



Stanley College of Engg. & Tech for Women

Dr. Satya Prasad Lanka  
Principal,  
Stanley College of Engg. & Tech for Women  
13<sup>th</sup> July 2023

**PRINCIPAL**  
Stanley College of Engg & Tech For Women  
Chapel Road, Abids, Hyderabad-500 001

WITNESS:

Arunesh Jalanka  
COO, WEHUB

(DR. UDAYINI C.)

Asst. Prof,  
Stanley College of  
Engg. & Tech. for Women